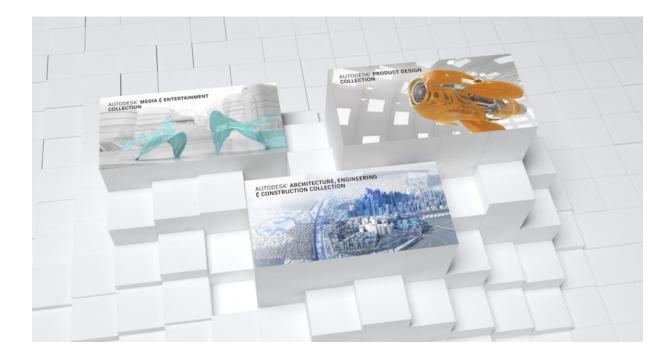




### **Autodesk® Industry Collections**

# **Moving to Industry Collections**

Get access to a wide collection of the most essential Autodesk software and services in one package, giving you more value, more flexibility and more simplicity in one collection.







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# Why the Move?

With the changes in technology, the way in which we do business and the way in which our companies are structured, Autodesk saw that they too, have to start looking at better solutions for their clients. Although they are the leader in Computer Aided Design, the way that the product gets sold might need a revamp too. Enter: Industry Collections. Our companies are starting to become more and more multi-disciplinary by the day. When last was an architect contracted by a structural engineering company? Or a quantity surveyor by a civil company. These days, we have most, if not all disciplines in-house. We now need software solutions and packages that can keep up with this multi-disciplinary world.

### The Collections

Autodesk compiled three major Collections that fall in their biggest industries:

- Architectural, Engineering and Construction (AEC)
- Product Design
- Media and Entertainment (M&E)







The software included in the Collections<sup>1</sup>:

Architecture, Engineering ¢ Construction Collection		Product Design Collection		Media & Entertainment Collection	
Desktop	Cloud	Desktop	Cloud	Desktop	Cloud
AutoCAD AutoCAD Civil 3D AutoCAD Electrical AutoCAD Map 3D AutoCAD MEP AutoCAD P&ID AutoCAD P&ID AutoCAD Plant 3D AutoCAD Vtility Design Revit Navisworks Manage Vehicle Tracking 3ds Max	AutoCAD 360 Pro Formit 360 Pro InfraWorks 360 Insight 360 ReCap 360 Pro Rendering in A360 Structural Analysis for Revit Storage (25GB)	AutoCAD AutoCAD Architecture AutoCAD Electrical AutoCAD Mechanical Factory Design Utilities Inventor Professional Navisworks Manage Vault Basic 3ds Max	AutoCAD 360 Pro Fusion 360 ReCap 360 Pro Rendering in A360 Storage (25GB)	Maya Motionbuilder Mudbox 3ds Max	Character Generator ReCap 360 Pro Rendering in A360 Storage (25GB)

One major thing that you will notice about the Collections, is that there are no more Standard, Premium or Ultimate options. Everything you need in one BOX. This all means that where you would previously require e.g. Building Design Suite, Infrastructure Design Suite and Plant Design Suite, now you only need the AEC Collection that includes all the software of the mentioned Suites. The same goes for Product Design Suite and Factory Design Suite all compiled into the Product Design Collection. You will also notice the significant number of Cloud solutions added to each collection. Like most of our everyday lives currently, Autodesk is also starting to move more to cloud-based solutions. A lot of these solutions are a close second to the desktop solution. For example, AutoCAD® 360 Pro is basically AutoCAD® in the cloud. Draw, edit, and measure like you would on AutoCAD® now in the cloud. This will enable you to access your drawings and designs anywhere, anytime. When subscribing to an Industry Collections, you will receive 100 Cloud Credits as a gift. You are able to buy more Cloud Credits if you run out.

<sup>1.</sup> The composition of the Industry Collections may be subject to change from time to time at the discretion of Autodesk®





### To Crossgrade or not to Crossgrade

Current subscribers of design suites will have the option to crossgrade to a collection from October 2016. The discontinuation of the Design Suites includes Autodesk Revit Collaboration Suite<sup>2</sup>. Autodesk will also provide a way to switch current subscriptions from certain Individual products to Industry Collections. The sale of perpetual licensing will come to an end in July 2016. This means that you will NOT be able to purchase an Industry Collection. If you are the owner of a perpetual license on a maintenance plan you will NOT be able to crossgrade to an industry collection. This option might become available in future.

You will have to look at the investments you made when acquiring design suites. You will still receive the latest software upgrades every year should you keep up with the maintenance plan. Take into consideration the effects of the initial investment moving from a capital expense to an operational expense. On current calculation you will essentially only "break even" in five years when choosing to subscribe instead of purchasing. After 5 years it does become more expensive to subscribe, however there are other benefits to the subscription model that is not available on perpetual. Read more on subscription licensing

## An arm and a leg

Believe it or not, but currently you can expect to pay more or less the same subscription fee for the AEC Collection as for a Building Design Suite Premium. The Collections will not be available on perpetual licenses, but you will still have the option to subscribe to a 3 months, 6 months, annual or multiyear (2 years or 3 year) license. You also still have single-user or multi-user availability:

	single-user access	multi-user access
Monthly (1 month)		
Quarterly (3 months)	✓	
Annual (12 months)	✓	✓
Multi-year	1	<b>√</b>
(24 or 36 months)	·	•

Premium and Ultimate Subscribers<sup>3</sup> will be allowed to crossgrade to an Industry Collection for free, for the remainder of your current subscription term.

- 2. Currently you can still subscribe to Autodesk® Fabrication Suite and Revit® Lt Suite
- 3. Exceptions: AutoCAD Design Suite Premium/Ultimate





### **Downloads**

As with the Design Suites, you do not need to download the entire Collection from your Autodesk Account. You only need to download the software when you need to install it. An internet connection will be required for the initial download as well as activation of all subscriptions. Internet connection is also needed in the following cases:

Desktop Sof	Cloud Services	
single-user access	multi-user access	
Users need to connect to the Internet at least once every 30 days after initial activation	Internet access not required	An Internet connection is always required in order to access cloud services

### **Software Management**

All the rules we have become used to with the Design Suites are still applicable to the Industry Collections. User Access, Previous Versions, Trials Etc. You will be able to align your new industry collection subscription to an existing contract's end date. This is only available through an Autodesk Reseller. Read more about User Management <u>here</u>

#### **Conclusion**

In my opinion if you are a new or current subscriber to Autodesk, the Industry collections makes a lot of sense. You have all the software you would need to do almost anything in your Industry all in one package. If there are some individual products that you need that is not included in a collection, e.g. Autodesk Advance Steel, you are still able to subscribe to these products individually.

If however you have perpetual licenses with Autodesk, you will have to consider the cost implications that you made when initially investing in Autodesk Licenses. If you need more than one design suite to complete the job at hand, and you can afford to pay the small difference in maintenance to subscription fee, then it might be a good idea to change over to Industry collections. But if it means there are only one or two extra products you need on top of your Perpetual Design suite, it might be best to just subscribe to those extra products, but keep your initial investment going.

Whatever you decide, we will be here to assist with making the decision and supporting you through this new phase in the life of Autodesk...





#### **Sources**

**Autodesk Industry Collections** 

**Industry Collections FAQ** 

**Design and Creation Suites** 

### **About the Author**

**Company:** Prokon Software Consultants

**Author:** Elrina Mills

**Contact information:** <u>elrina@prokon.com</u> | <u>www.prokon.com</u> | www.prokonbuild.co.za



